



Independent RIA Affiliates

Kovack Advisors Affiliated RIA Platform

This platform is designed for advisors who wish to maintain their own Independent RIA (State or SEC) and affiliate with Kovack Securities for their commissionable securities business.

Your RIA: You would maintain your own RIA and have the following flexibility:

- Set your own fee schedule
- Implement your own Trading Models
- Use discretionary and non-discretionary accounts
- Perform your own fee billing
- Run your clients' performance reports
- Maintain your own compliance reports and files

Optional Services:

****Assets must be custodied at one of the following clearing firms: NFS, IWS (Fidelity), Pershing or TD Ameritrade.***

- Account Billing – We will provide the billing for all your client accounts. Fees are based on your clients account value as of quarter end. The fees will be requested from your clearing firm and be withdrawn directly from you client accounts.
- Performance Reporting – We will provide quarterly performance reports for all your client's accounts. You will have access to these reports online through your advisor desktop.
- Depending on your needs, we can provide a suite of fee-based programs through "Kovack as your TAMP". We will provide you access to our professional third-party investment programs for ETFs, Mutual Funds and Unified Managed Accounts.
- Depending on your needs, we can provide you online support through "Kovack as your Technology Solution". We will provide an advanced and easy to use technology solution for proposal generation, investment research and model/single order rebalancing/trading.

Your Requirements: Kovack Advisors **MUST** have access to the following:

- Complete list of all your advisory accounts (updated quarterly)
- Online access to all your advisory accounts (updated quarterly)
- A copy of all regulatory filings (both State & SEC)
- All quarterly billing reports
- All performance reports
- A copy of all Financial Plans

Affiliated RIA Pricing: Your payout for your RIA assets would be as follows:

- \$0 – \$100,000,000.00 AUM = 5%
- \$100,000,000.01 – \$750,000,000.00 AUM = 3%
- \$750,000,000.01 – Higher AUM = 1%
- Optional Account Billing and Performance Reporting = 0.9-.15 Basis Points Annually (Minimum of \$100 annually per account)